

## Press Report (Quarterly)

	Q4	Q4	%	YTD	YTD	%
	2021	2020	Changes	2021	2020	Changes
<b>Audi LIGHT VEHICLE TOTAL</b>	<b>5,125</b>	<b>7,165</b>	<b>-28.5%</b>	<b>28,790</b>	<b>25,895</b>	<b>11.2%</b>
<b>Audi Passenger Car</b>	<b>961</b>	<b>1,673</b>	<b>-42.6%</b>	<b>6,317</b>	<b>7,779</b>	<b>-18.8%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	961	1,673	-42.6%	6,317	7,779	-18.8%
<b>Audi Light Truck</b>	<b>4,164</b>	<b>5,492</b>	<b>-24.2%</b>	<b>22,473</b>	<b>18,116</b>	<b>24.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	1,855	2,194	-15.5%	9,969	8,049	23.9%
Offshore Built	2,309	3,298	-30.0%	12,504	10,067	24.2%
<b>BMW Group LIGHT VEHICLE TOTAL</b>	<b>8,193</b>	<b>8,191</b>	<b>0.0%</b>	<b>34,895</b>	<b>29,868</b>	<b>16.8%</b>
<b>BMW Group Passenger Car</b>	<b>2,431</b>	<b>3,021</b>	<b>-19.5%</b>	<b>12,933</b>	<b>10,942</b>	<b>18.2%</b>
<b>BMW Passenger Car</b>	<b>1,839</b>	<b>2,268</b>	<b>-18.9%</b>	<b>10,229</b>	<b>8,203</b>	<b>24.7%</b>
Canadian Built BMW	0	0	0.0%	0	0	0.0%
USA Built BMW	0	0	0.0%	0	0	0.0%
Mexican Built BMW	591	839	-29.6%	3,200	2,500	28.0%
Offshore Built BMW	1,248	1,429	-12.7%	7,029	5,703	23.3%
<b>MINI Passenger Car</b>	<b>592</b>	<b>753</b>	<b>-21.4%</b>	<b>2,704</b>	<b>2,739</b>	<b>-1.3%</b>
Canadian Built MINI	0	0	0.0%	0	0	0.0%
USA Built MINI	0	0	0.0%	0	0	0.0%
Mexican Built MINI	0	0	0.0%	0	0	0.0%
Offshore Built MINI	592	753	-21.4%	2,704	2,739	-1.3%
<b>BMW Group Light Truck</b>	<b>5,762</b>	<b>5,170</b>	<b>11.5%</b>	<b>21,962</b>	<b>18,926</b>	<b>16.0%</b>
<b>BMW Light Truck</b>	<b>5,388</b>	<b>4,711</b>	<b>14.4%</b>	<b>20,422</b>	<b>17,290</b>	<b>18.1%</b>
Canadian Built BMW	0	0	0.0%	0	0	0.0%
USA Built BMW	4,807	3,827	25.6%	16,920	14,115	19.9%
Mexican Built BMW	0	0	0.0%	0	0	0.0%
Offshore Built BMW	581	884	-34.3%	3,502	3,175	10.3%
<b>MINI Light Truck</b>	<b>374</b>	<b>459</b>	<b>-18.5%</b>	<b>1,540</b>	<b>1,636</b>	<b>-5.9%</b>
Canadian Built MINI	0	0	0.0%	0	0	0.0%
USA Built MINI	0	0	0.0%	0	0	0.0%
Mexican Built MINI	0	0	0.0%	0	0	0.0%
Offshore Built MINI	374	459	-18.5%	1,540	1,636	-5.9%
<b>Honda/Acura LIGHT VEHICLE TOTAL</b>	<b>31,128</b>	<b>34,937</b>	<b>-10.9%</b>	<b>147,658</b>	<b>140,243</b>	<b>5.3%</b>
<b>Honda/Acura Passenger Car</b>	<b>12,127</b>	<b>13,351</b>	<b>-9.2%</b>	<b>54,165</b>	<b>55,953</b>	<b>-3.2%</b>
<b>Acura Passenger Car</b>	<b>525</b>	<b>900</b>	<b>-41.7%</b>	<b>3,346</b>	<b>3,481</b>	<b>-3.9%</b>
Canadian Built Acura	0	0	0.0%	0	0	0.0%
USA Built Acura	525	894	-41.3%	3,343	3,462	-3.4%
Mexican Built Acura	0	0	0.0%	0	0	0.0%

Offshore Built Acura	0	6	0.0%	3	19	-84.2%
<b>Honda Passenger Car</b>	<b>11,602</b>	<b>12,451</b>	<b>-6.8%</b>	<b>50,819</b>	<b>52,472</b>	<b>-3.2%</b>
Canadian Built Honda	9,725	9,429	3.1%	40,641	40,021	1.5%
USA Built Honda	969	1,844	-47.5%	6,654	6,888	-3.4%
Mexican Built Honda	4	555	-99.3%	361	1,902	-81.0%
Offshore Built Honda	904	623	45.1%	3,163	3,661	-13.6%
<b>Honda/Acura Light Truck</b>	<b>19,001</b>	<b>21,586</b>	<b>-12.0%</b>	<b>93,493</b>	<b>84,290</b>	<b>10.9%</b>
<b>Acura Light Truck</b>	<b>3,249</b>	<b>2,975</b>	<b>9.2%</b>	<b>13,058</b>	<b>10,800</b>	<b>20.9%</b>
Canadian Built Acura	0	0	0.0%	0	0	0.0%
USA Built Acura	3,249	2,975	9.2%	13,058	10,800	20.9%
Mexican Built Acura	0	0	0.0%	0	0	0.0%
Offshore Built Acura	0	0	0.0%	0	0	0.0%
<b>Honda Light Truck</b>	<b>15,752</b>	<b>18,611</b>	<b>-15.4%</b>	<b>80,435</b>	<b>73,490</b>	<b>9.5%</b>
Canadian Built Honda	7,991	12,014	-33.5%	50,935	44,495	14.5%
USA Built Honda	4,119	4,035	2.1%	17,884	18,689	-4.3%
Mexican Built Honda	3,642	2,562	42.2%	11,616	10,306	12.7%
Offshore Built Honda	0	0	0.0%	0	0	0.0%
<b>Hyundai LIGHT VEHICLE TOTAL</b>	<b>29,794</b>	<b>30,197</b>	<b>-1.3%</b>	<b>131,179</b>	<b>113,820</b>	<b>15.3%</b>
<b>Hyundai Passenger Car</b>	<b>8,628</b>	<b>8,058</b>	<b>7.1%</b>	<b>36,120</b>	<b>34,096</b>	<b>5.9%</b>
<b>Hyundai Passenger Car</b>	<b>8,319</b>	<b>7,656</b>	<b>8.7%</b>	<b>34,626</b>	<b>32,910</b>	<b>5.2%</b>
Canadian Built Hyundai	0	0	0.0%	0	0	0.0%
USA Built Hyundai	1,073	1,015	5.7%	3,726	2,798	33.2%
Mexican Built Hyundai	0	359	0.0%	0	2,765	0.0%
Offshore Built Hyundai	7,246	6,282	15.3%	30,900	27,347	13.0%
<b>Genesis Passenger Car</b>	<b>309</b>	<b>402</b>	<b>-23.1%</b>	<b>1,494</b>	<b>1,186</b>	<b>26.0%</b>
Canadian Built Genesis	0	0	0.0%	0	0	0.0%
USA Built Genesis	0	0	0.0%	0	0	0.0%
Mexican Built Genesis	0	0	0.0%	0	0	0.0%
Offshore Built Genesis	309	402	-23.1%	1,494	1,186	26.0%
<b>Hyundai Light Truck</b>	<b>21,166</b>	<b>22,139</b>	<b>-4.4%</b>	<b>95,059</b>	<b>79,724</b>	<b>19.2%</b>
<b>Hyundai Light Truck</b>	<b>20,194</b>	<b>21,863</b>	<b>-7.6%</b>	<b>91,984</b>	<b>79,448</b>	<b>15.8%</b>
Canadian Built Hyundai	0	0	0.0%	0	0	0.0%
USA Built Hyundai	3,407	3,076	10.8%	13,539	13,238	2.3%
Mexican Built Hyundai	0	0	0.0%	0	0	0.0%
Offshore Built Hyundai	16,787	18,787	-10.6%	78,445	66,210	18.5%
<b>Genesis Light Truck</b>	<b>972</b>	<b>276</b>	<b>252.2%</b>	<b>3,075</b>	<b>276</b>	<b>1014.1%</b>
Canadian Built Genesis	0	0	0.0%	0	0	0.0%
USA Built Genesis	0	0	0.0%	0	0	0.0%
Mexican Built Genesis	0	0	0.0%	0	0	0.0%
Offshore Built Genesis	972	276	252.2%	3,075	276	1014.1%
<b>Jaguar LIGHT VEHICLE TOTAL</b>	<b>155</b>	<b>474</b>	<b>-67.3%</b>	<b>1,846</b>	<b>2,144</b>	<b>-13.9%</b>
<b>Jaguar Passenger Car</b>	<b>29</b>	<b>77</b>	<b>-62.3%</b>	<b>234</b>	<b>370</b>	<b>-36.8%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%

Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	29	77	-62.3%	234	371	-36.9%
<b>Jaguar Light Truck</b>	<b>126</b>	<b>397</b>	<b>-68.3%</b>	<b>1,612</b>	<b>1,774</b>	<b>-9.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	126	397	-68.3%	1,612	1,773	-9.1%
<b>Kia LIGHT VEHICLE TOTAL</b>	<b>12,871</b>	<b>18,519</b>	<b>-30.5%</b>	<b>79,198</b>	<b>72,452</b>	<b>9.3%</b>
<b>Kia Passenger Car</b>	<b>4,555</b>	<b>7,693</b>	<b>-40.8%</b>	<b>29,662</b>	<b>28,526</b>	<b>4.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	213	337	-36.8%	1,338	982	36.3%
Mexican Built	2,605	4,546	-42.7%	18,513	16,815	10.1%
Offshore Built	1,737	2,810	-38.2%	9,811	10,729	-8.6%
<b>Kia Light Truck</b>	<b>8,316</b>	<b>10,826</b>	<b>-23.2%</b>	<b>49,536</b>	<b>43,926</b>	<b>12.8%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	2,831	1,741	62.6%	14,545	13,915	4.5%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	5,485	9,085	-39.6%	34,991	30,011	16.6%
<b>Land Rover LIGHT VEHICLE TOTAL</b>	<b>1,552</b>	<b>2,432</b>	<b>-36.2%</b>	<b>8,697</b>	<b>8,281</b>	<b>5.0%</b>
<b>Land Rover Passenger Car</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Land Rover Light Truck</b>	<b>1,552</b>	<b>2,432</b>	<b>-36.2%</b>	<b>8,697</b>	<b>8,281</b>	<b>5.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	1,552	2,432	-36.2%	8,697	8,281	5.0%
<b>Maserati LIGHT VEHICLE TOTAL</b>	<b>171</b>	<b>78</b>	<b>119.2%</b>	<b>612</b>	<b>358</b>	<b>107.0%</b>
<b>Maserati Passenger Car</b>	<b>37</b>	<b>23</b>	<b>60.9%</b>	<b>164</b>	<b>132</b>	<b>24.2%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	37	23	60.9%	164	132	24.2%
<b>Maserati Light Truck</b>	<b>134</b>	<b>55</b>	<b>143.6%</b>	<b>448</b>	<b>226</b>	<b>142.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	134	55	143.6%	448	226	142.0%
<b>Mazda LIGHT VEHICLE TOTAL</b>	<b>9,759</b>	<b>16,139</b>	<b>-39.5%</b>	<b>62,201</b>	<b>57,773</b>	<b>7.7%</b>
<b>Mazda Passenger Car</b>	<b>2,522</b>	<b>3,225</b>	<b>-21.8%</b>	<b>14,231</b>	<b>14,334</b>	<b>-0.7%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%

Mexican Built	302	541	-44.2%	1,145	3,728	-69.3%
Offshore Built	2,220	2,684	-17.3%	13,086	10,606	23.4%
<b>Mazda Light Truck</b>	<b>7,237</b>	<b>12,914</b>	<b>-44.0%</b>	<b>47,970</b>	<b>43,439</b>	<b>10.4%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	1,451	2,564	-43.4%	11,407	9,017	26.5%
Offshore Built	5,786	10,350	-44.1%	36,563	34,422	6.2%
<b>Mercedes-Benz/smart LIGHT VEHICLE</b>						
<b>TOTAL</b>	<b>8,018</b>	<b>9,674</b>	<b>-17.1%</b>	<b>36,240</b>	<b>35,397</b>	<b>2.4%</b>
<b>Mercedes-Benz/smart Passenger Car</b>	<b>1,638</b>	<b>2,188</b>	<b>-25.1%</b>	<b>8,671</b>	<b>10,384</b>	<b>-16.5%</b>
<b>Mercedes-Benz Passenger Car</b>	<b>1,638</b>	<b>2,188</b>	<b>-25.1%</b>	<b>8,671</b>	<b>10,383</b>	<b>-16.5%</b>
Canadian Built Mercedes-Benz	0	0	0.0%	0	0	0.0%
USA Built Mercedes-Benz	0	788	0.0%	299	2,706	-89.0%
Mexican Built Mercedes-Benz	0	162	0.0%	201	1,432	-86.0%
Offshore Built Mercedes-Benz	1,638	1,238	32.3%	8,171	6,245	30.8%
<b>smart Passenger Car</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>1</b>	<b>0.0%</b>
Canadian Built smart	0	0	0.0%	0	0	0.0%
USA Built smart	0	0	0.0%	0	0	0.0%
Mexican Built smart	0	0	0.0%	0	0	0.0%
Offshore Built smart	0	0	0.0%	0	1	0.0%
<b>Mercedes-Benz/smart Light Truck</b>	<b>6,380</b>	<b>7,486</b>	<b>-14.8%</b>	<b>27,569</b>	<b>25,013</b>	<b>10.2%</b>
<b>Mercedes-Benz Light Truck</b>	<b>6,380</b>	<b>7,486</b>	<b>-14.8%</b>	<b>27,569</b>	<b>25,013</b>	<b>10.2%</b>
Canadian Built Mercedes-Benz	0	0	0.0%	0	0	0.0%
USA Built Mercedes-Benz	2,158	2,546	-15.2%	9,127	8,254	10.6%
Mexican Built Mercedes-Benz	625	702	-11.0%	2,774	954	190.8%
Offshore Built Mercedes-Benz	3,597	4,238	-15.1%	15,668	15,805	-0.9%
<b>smart Light Truck</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built smart	0	0	0.0%	0	0	0.0%
USA Built smart	0	0	0.0%	0	0	0.0%
Mexican Built smart	0	0	0.0%	0	0	0.0%
Offshore Built smart	0	0	0.0%	0	0	0.0%
<b>Mitsubishi LIGHT VEHICLE TOTAL</b>	<b>5,505</b>	<b>3,594</b>	<b>53.2%</b>	<b>23,644</b>	<b>16,092</b>	<b>46.9%</b>
<b>Mitsubishi Passenger Car</b>	<b>282</b>	<b>215</b>	<b>31.2%</b>	<b>911</b>	<b>1,198</b>	<b>-24.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	282	215	31.2%	911	1,198	-24.0%
<b>Mitsubishi Light Truck</b>	<b>5,223</b>	<b>3,379</b>	<b>54.6%</b>	<b>22,733</b>	<b>14,894</b>	<b>52.6%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	5,223	3,379	54.6%	22,733	14,894	52.6%
<b>Nissan/Infiniti LIGHT VEHICLE TOTAL</b>	<b>18,789</b>	<b>21,874</b>	<b>-14.1%</b>	<b>98,405</b>	<b>88,450</b>	<b>11.3%</b>
<b>Nissan/Infiniti Passenger Car</b>	<b>2,416</b>	<b>2,859</b>	<b>-15.5%</b>	<b>17,224</b>	<b>15,622</b>	<b>10.3%</b>

<b>Infiniti Passenger Car</b>	<b>208</b>	<b>262</b>	<b>-20.6%</b>	<b>1,308</b>	<b>1,310</b>	<b>-0.2%</b>
Canadian Built Infiniti	0	0	0.0%	0	0	0.0%
USA Built Infiniti	0	0	0.0%	0	0	0.0%
Mexican Built Infiniti	0	0	0.0%	0	0	0.0%
Offshore Built Infiniti	208	262	-20.6%	1,308	1,310	-0.2%
<b>Nissan Passenger Car</b>	<b>2,208</b>	<b>2,597</b>	<b>-15.0%</b>	<b>15,916</b>	<b>14,312</b>	<b>11.2%</b>
Canadian Built Nissan	0	0	0.0%	0	0	0.0%
USA Built Nissan	567	620	-8.5%	2,929	3,801	-22.9%
Mexican Built Nissan	1,625	1,950	-16.7%	12,914	10,209	26.5%
Offshore Built Nissan	16	27	-40.7%	73	302	-75.8%
<b>Nissan/Infiniti Light Truck</b>	<b>16,373</b>	<b>19,015</b>	<b>-13.9%</b>	<b>81,181</b>	<b>72,828</b>	<b>11.5%</b>
<b>Infiniti Light Truck</b>	<b>984</b>	<b>1,303</b>	<b>-24.5%</b>	<b>4,530</b>	<b>4,473</b>	<b>1.3%</b>
Canadian Built Infiniti	0	0	0.0%	0	0	0.0%
USA Built Infiniti	214	555	-61.4%	1,040	1,833	-43.3%
Mexican Built Infiniti	554	491	12.8%	2,642	1,897	39.3%
Offshore Built Infiniti	216	257	-16.0%	848	743	14.1%
<b>Nissan Light Truck</b>	<b>15,389</b>	<b>17,712</b>	<b>-13.1%</b>	<b>76,651</b>	<b>68,355</b>	<b>12.1%</b>
Canadian Built Nissan	0	0	0.0%	0	0	0.0%
USA Built Nissan	7,097	9,726	-27.0%	36,077	40,005	-9.8%
Mexican Built Nissan	5,000	4,416	13.2%	21,622	16,080	34.5%
Offshore Built Nissan	3,292	3,570	-7.8%	18,952	12,270	54.5%
<b>Porsche LIGHT VEHICLE TOTAL</b>	<b>2,140</b>	<b>2,005</b>	<b>6.7%</b>	<b>9,141</b>	<b>7,402</b>	<b>23.5%</b>
<b>Porsche Passenger Car</b>	<b>711</b>	<b>718</b>	<b>-1.0%</b>	<b>3,041</b>	<b>2,577</b>	<b>18.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	711	718	-1.0%	3,041	2,571	18.3%
<b>Porsche Light Truck</b>	<b>1,429</b>	<b>1,287</b>	<b>11.0%</b>	<b>6,100</b>	<b>4,825</b>	<b>26.4%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	1,429	1,287	11.0%	6,100	4,820	26.6%
<b>Subaru LIGHT VEHICLE TOTAL</b>	<b>12,046</b>	<b>16,412</b>	<b>-26.6%</b>	<b>56,870</b>	<b>52,129</b>	<b>9.1%</b>
<b>Subaru Passenger Car</b>	<b>2,835</b>	<b>2,724</b>	<b>4.1%</b>	<b>9,082</b>	<b>10,281</b>	<b>-11.7%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	1,882	1,573	19.6%	5,366	6,931	-22.6%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	953	1,151	-17.2%	3,716	3,350	10.9%
<b>Subaru Light Truck</b>	<b>9,211</b>	<b>13,688</b>	<b>-32.7%</b>	<b>47,788</b>	<b>41,848</b>	<b>14.2%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	3,680	4,072	-9.6%	14,623	13,418	9.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	5,531	9,616	-42.5%	33,165	28,430	16.7%
<b>Suzuki LIGHT VEHICLE TOTAL</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>

<b>Suzuki Passenger Car</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Suzuki Light Truck</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Toyota/Lexus LIGHT VEHICLE TOTAL</b>	<b>41,262</b>	<b>50,642</b>	<b>-18.5%</b>	<b>225,215</b>	<b>191,420</b>	<b>17.7%</b>
<b>Toyota/Lexus Passenger Car</b>	<b>10,572</b>	<b>12,056</b>	<b>-12.3%</b>	<b>63,971</b>	<b>55,176</b>	<b>15.9%</b>
<b>Lexus Passenger Car</b>	<b>579</b>	<b>770</b>	<b>-24.8%</b>	<b>4,272</b>	<b>3,042</b>	<b>40.4%</b>
Canadian Built Lexus	0	0	0.0%	0	0	0.0%
USA Built Lexus	443	316	40.2%	1,696	1,330	27.5%
Mexican Built Lexus	0	0	0.0%	0	0	0.0%
Offshore Built Lexus	136	454	-70.0%	2,576	1,712	50.5%
<b>Toyota Passenger Car</b>	<b>9,993</b>	<b>11,286</b>	<b>-11.5%</b>	<b>59,699</b>	<b>52,134</b>	<b>14.5%</b>
Canadian Built Toyota	0	1	0.0%	3	6	-50.0%
USA Built Toyota	7,193	7,854	-8.4%	40,647	35,356	15.0%
Mexican Built Toyota	0	446	0.0%	283	2,124	-86.7%
Offshore Built Toyota	2,800	2,985	-6.2%	18,766	14,648	28.1%
<b>Toyota/Lexus Light Truck</b>	<b>30,690</b>	<b>38,586</b>	<b>-20.5%</b>	<b>161,244</b>	<b>136,244</b>	<b>18.3%</b>
<b>Lexus Light Truck</b>	<b>4,866</b>	<b>4,937</b>	<b>-1.4%</b>	<b>21,635</b>	<b>17,780</b>	<b>21.7%</b>
Canadian Built Lexus	2,971	2,074	43.2%	9,809	7,491	30.9%
USA Built Lexus	0	0	0.0%	0	0	0.0%
Mexican Built Lexus	0	0	0.0%	0	0	0.0%
Offshore Built Lexus	1,895	2,863	-33.8%	11,826	10,289	14.9%
<b>Toyota Light Truck</b>	<b>25,824</b>	<b>33,649</b>	<b>-23.3%</b>	<b>139,609</b>	<b>118,464</b>	<b>17.8%</b>
Canadian Built Toyota	8,889	16,028	-44.5%	57,899	57,087	1.4%
USA Built Toyota	10,060	12,921	-22.1%	50,303	45,804	9.8%
Mexican Built Toyota	2,352	79	2877.2%	4,266	79	5300.0%
Offshore Built Toyota	4,523	4,621	-2.1%	27,141	15,494	75.2%
<b>Volkswagen LIGHT VEHICLE TOTAL</b>	<b>13,319</b>	<b>12,284</b>	<b>8.4%</b>	<b>60,299</b>	<b>49,830</b>	<b>21.0%</b>
<b>Volkswagen Passenger Car</b>	<b>3,721</b>	<b>5,258</b>	<b>-29.2%</b>	<b>23,621</b>	<b>26,218</b>	<b>-9.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	375	473	-20.7%	2,153	1,744	23.5%
Mexican Built	2,896	4,361	-33.6%	20,300	21,554	-5.8%
Offshore Built	450	424	6.1%	1,168	2,920	-60.0%
<b>Volkswagen Light Truck</b>	<b>9,598</b>	<b>7,026</b>	<b>36.6%</b>	<b>36,678</b>	<b>23,612</b>	<b>55.3%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	2,759	2,899	-4.8%	13,491	9,370	44.0%
Mexican Built	6,303	4,127	52.7%	22,651	14,240	59.1%
Offshore Built	536	0	0.0%	536	2	26700.0%

<b>Volvo LIGHT VEHICLE TOTAL</b>	<b>2,684</b>	<b>3,009</b>	<b>-10.8%</b>	<b>11,104</b>	<b>9,213</b>	<b>20.5%</b>
<b>Volvo Passenger Car</b>	<b>445</b>	<b>491</b>	<b>-9.4%</b>	<b>1,556</b>	<b>1,417</b>	<b>9.8%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	133	227	-41.4%	526	576	-8.7%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	312	264	18.2%	1,030	841	22.5%
<b>Volvo Light Truck</b>	<b>2,239</b>	<b>2,518</b>	<b>-11.1%</b>	<b>9,548</b>	<b>7,796</b>	<b>22.5%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	2,239	2,518	-11.1%	9,548	7,796	22.5%
<b>Total GAC Passenger Car</b>	<b>53,910</b>	<b>63,630</b>	<b>-15.3%</b>	<b>281,903</b>	<b>275,005</b>	<b>2.5%</b>
<b>Total GAC Light Truck</b>	<b>148,601</b>	<b>173,996</b>	<b>-14.6%</b>	<b>734,091</b>	<b>625,762</b>	<b>17.3%</b>
<b>Total GAC Light Vehicle</b>	<b>202,511</b>	<b>237,626</b>	<b>-14.8%</b>	<b>1,015,994</b>	<b>900,767</b>	<b>12.8%</b>