

## Press Report (Quarterly)

	Q4	Q4	%	YTD	YTD	%
	2020	2019	Changes	2020	2019	Changes
<b>Audi LIGHT VEHICLE TOTAL</b>	<b>7,165</b>	<b>8,460</b>	<b>-15.3%</b>	<b>25,895</b>	<b>33,531</b>	<b>-22.8%</b>
<b>Audi Passenger Car</b>	<b>1,673</b>	<b>2,600</b>	<b>-35.7%</b>	<b>7,779</b>	<b>13,167</b>	<b>-40.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	1,673	2,600	-35.7%	7,779	13,167	-40.9%
<b>Audi Light Truck</b>	<b>5,492</b>	<b>5,860</b>	<b>-6.3%</b>	<b>18,116</b>	<b>20,364</b>	<b>-11.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	2,194	2,301	-4.7%	8,049	10,855	-25.8%
Offshore Built	3,298	3,559	-7.3%	10,067	9,509	5.9%
<b>BMW Group LIGHT VEHICLE TOTAL</b>	<b>8,191</b>	<b>9,772</b>	<b>-16.2%</b>	<b>29,868</b>	<b>42,636</b>	<b>-29.9%</b>
<b>BMW Group Passenger Car</b>	<b>3,021</b>	<b>3,272</b>	<b>-7.7%</b>	<b>10,942</b>	<b>16,030</b>	<b>-31.7%</b>
<b>BMW Passenger Car</b>	<b>2,268</b>	<b>2,535</b>	<b>-10.5%</b>	<b>8,203</b>	<b>12,327</b>	<b>-33.5%</b>
Canadian Built BMW	0	0	0.0%	0	0	0.0%
USA Built BMW	0	0	0.0%	0	0	0.0%
Mexican Built BMW	839	310	170.6%	2,500	310	706.5%
Offshore Built BMW	1,429	2,225	-35.8%	5,703	12,017	-52.5%
<b>MINI Passenger Car</b>	<b>753</b>	<b>737</b>	<b>2.2%</b>	<b>2,739</b>	<b>3,703</b>	<b>-26.0%</b>
Canadian Built MINI	0	0	0.0%	0	0	0.0%
USA Built MINI	0	0	0.0%	0	0	0.0%
Mexican Built MINI	0	0	0.0%	0	0	0.0%
Offshore Built MINI	753	737	2.2%	2,739	3,703	-26.0%
<b>BMW Group Light Truck</b>	<b>5,170</b>	<b>6,500</b>	<b>-20.5%</b>	<b>18,926</b>	<b>26,606</b>	<b>-28.9%</b>
<b>BMW Light Truck</b>	<b>4,711</b>	<b>5,914</b>	<b>-20.3%</b>	<b>17,290</b>	<b>24,331</b>	<b>-28.9%</b>
Canadian Built BMW	0	0	0.0%	0	0	0.0%
USA Built BMW	3,827	4,516	-15.3%	14,115	18,528	-23.8%
Mexican Built BMW	0	0	0.0%	0	0	0.0%
Offshore Built BMW	884	1,398	-36.8%	3,175	5,803	-45.3%
<b>MINI Light Truck</b>	<b>459</b>	<b>586</b>	<b>-21.7%</b>	<b>1,636</b>	<b>2,275</b>	<b>-28.1%</b>
Canadian Built MINI	0	0	0.0%	0	0	0.0%
USA Built MINI	0	0	0.0%	0	0	0.0%
Mexican Built MINI	0	0	0.0%	0	0	0.0%
Offshore Built MINI	459	586	-21.7%	1,636	2,275	-28.1%
<b>Honda/Acura LIGHT VEHICLE TOTAL</b>	<b>34,937</b>	<b>39,444</b>	<b>-11.4%</b>	<b>140,243</b>	<b>188,828</b>	<b>-25.7%</b>
<b>Honda/Acura Passenger Car</b>	<b>13,351</b>	<b>14,542</b>	<b>-8.2%</b>	<b>55,953</b>	<b>81,930</b>	<b>-31.7%</b>
<b>Acura Passenger Car</b>	<b>900</b>	<b>1,113</b>	<b>-19.1%</b>	<b>3,481</b>	<b>5,308</b>	<b>-34.4%</b>
Canadian Built Acura	0	0	0.0%	0	0	0.0%
USA Built Acura	894	1,103	-18.9%	3,462	5,253	-34.1%
Mexican Built Acura	0	0	0.0%	0	0	0.0%

Offshore Built Acura	6	10	-40.0%	19	55	-65.5%
<b>Honda Passenger Car</b>	<b>12,451</b>	<b>13,429</b>	<b>-7.3%</b>	<b>52,472</b>	<b>76,622</b>	<b>-31.5%</b>
Canadian Built Honda	9,429	9,774	-3.5%	40,021	54,317	-26.3%
USA Built Honda	1,844	2,498	-26.2%	6,888	12,134	-43.2%
Mexican Built Honda	555	371	49.6%	1,902	3,437	-44.7%
Offshore Built Honda	623	786	-20.7%	3,661	6,734	-45.6%
<b>Honda/Acura Light Truck</b>	<b>21,586</b>	<b>24,902</b>	<b>-13.3%</b>	<b>84,290</b>	<b>106,898</b>	<b>-21.1%</b>
<b>Acura Light Truck</b>	<b>2,975</b>	<b>3,843</b>	<b>-22.6%</b>	<b>10,800</b>	<b>14,473</b>	<b>-25.4%</b>
Canadian Built Acura	0	0	0.0%	0	0	0.0%
USA Built Acura	2,975	3,843	-22.6%	10,800	14,473	-25.4%
Mexican Built Acura	0	0	0.0%	0	0	0.0%
Offshore Built Acura	0	0	0.0%	0	0	0.0%
<b>Honda Light Truck</b>	<b>18,611</b>	<b>21,059</b>	<b>-11.6%</b>	<b>73,490</b>	<b>92,425</b>	<b>-20.5%</b>
Canadian Built Honda	12,014	12,395	-3.1%	44,495	55,859	-20.3%
USA Built Honda	4,035	5,709	-29.3%	18,689	23,581	-20.7%
Mexican Built Honda	2,562	2,955	-13.3%	10,306	12,985	-20.6%
Offshore Built Honda	0	0	0.0%	0	0	0.0%
<b>Hyundai LIGHT VEHICLE TOTAL</b>	<b>30,197</b>	<b>30,403</b>	<b>-0.7%</b>	<b>113,820</b>	<b>134,732</b>	<b>-15.5%</b>
<b>Hyundai Passenger Car</b>	<b>8,058</b>	<b>11,628</b>	<b>-30.7%</b>	<b>34,096</b>	<b>55,744</b>	<b>-38.8%</b>
<b>Hyundai Passenger Car</b>	<b>7,656</b>	<b>11,283</b>	<b>-32.1%</b>	<b>32,910</b>	<b>54,219</b>	<b>-39.3%</b>
Canadian Built Hyundai	0	0	0.0%	0	0	0.0%
USA Built Hyundai	1,015	285	256.1%	2,798	3,412	-18.0%
Mexican Built Hyundai	359	1,160	-69.1%	2,765	5,989	-53.8%
Offshore Built Hyundai	6,282	9,838	-36.1%	27,347	44,818	-39.0%
<b>Genesis Passenger Car</b>	<b>402</b>	<b>345</b>	<b>16.5%</b>	<b>1,186</b>	<b>1,525</b>	<b>-22.2%</b>
Canadian Built Genesis	0	0	0.0%	0	0	0.0%
USA Built Genesis	0	0	0.0%	0	0	0.0%
Mexican Built Genesis	0	0	0.0%	0	0	0.0%
Offshore Built Genesis	402	345	16.5%	1,186	1,525	-22.2%
<b>Hyundai Light Truck</b>	<b>22,139</b>	<b>18,775</b>	<b>17.9%</b>	<b>79,724</b>	<b>78,988</b>	<b>0.9%</b>
<b>Hyundai Light Truck</b>	<b>21,863</b>	<b>18,775</b>	<b>16.4%</b>	<b>79,448</b>	<b>78,988</b>	<b>0.6%</b>
Canadian Built Hyundai	0	0	0.0%	0	0	0.0%
USA Built Hyundai	3,076	3,781	-18.6%	13,238	16,774	-21.1%
Mexican Built Hyundai	0	0	0.0%	0	0	0.0%
Offshore Built Hyundai	18,787	14,994	25.3%	66,210	62,214	6.4%
<b>Genesis Light Truck</b>	<b>276</b>	<b>0</b>	<b>0.0%</b>	<b>276</b>	<b>0</b>	<b>0.0%</b>
Canadian Built Genesis	0	0	0.0%	0	0	0.0%
USA Built Genesis	0	0	0.0%	0	0	0.0%
Mexican Built Genesis	0	0	0.0%	0	0	0.0%
Offshore Built Genesis	276	0	0.0%	276	0	0.0%
<b>Jaguar LIGHT VEHICLE TOTAL</b>	<b>474</b>	<b>753</b>	<b>-37.1%</b>	<b>2,144</b>	<b>3,636</b>	<b>-41.0%</b>
<b>Jaguar Passenger Car</b>	<b>77</b>	<b>92</b>	<b>-16.3%</b>	<b>370</b>	<b>628</b>	<b>-41.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%

Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	77	92	-16.3%	371	628	-40.9%
<b>Jaguar Light Truck</b>	<b>397</b>	<b>661</b>	<b>-39.9%</b>	<b>1,774</b>	<b>3,008</b>	<b>-41.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	397	661	-39.9%	1,773	3,008	-41.1%
<b>Kia LIGHT VEHICLE TOTAL</b>	<b>18,519</b>	<b>16,497</b>	<b>12.3%</b>	<b>72,452</b>	<b>76,630</b>	<b>-5.5%</b>
<b>Kia Passenger Car</b>	<b>7,693</b>	<b>7,453</b>	<b>3.2%</b>	<b>28,526</b>	<b>35,612</b>	<b>-19.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	337	259	30.1%	982	1,524	-35.6%
Mexican Built	4,546	4,015	13.2%	16,815	16,693	0.7%
Offshore Built	2,810	3,179	-11.6%	10,729	17,395	-38.3%
<b>Kia Light Truck</b>	<b>10,826</b>	<b>9,044</b>	<b>19.7%</b>	<b>43,926</b>	<b>41,018</b>	<b>7.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	1,741	3,668	-52.5%	13,915	19,051	-27.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	9,085	5,376	69.0%	30,011	21,967	36.6%
<b>Land Rover LIGHT VEHICLE TOTAL</b>	<b>2,432</b>	<b>2,717</b>	<b>-10.5%</b>	<b>8,281</b>	<b>10,287</b>	<b>-19.5%</b>
<b>Land Rover Passenger Car</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Land Rover Light Truck</b>	<b>2,432</b>	<b>2,717</b>	<b>-10.5%</b>	<b>8,281</b>	<b>10,287</b>	<b>-19.5%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	2,432	2,717	-10.5%	8,281	10,287	-19.5%
<b>Maserati LIGHT VEHICLE TOTAL</b>	<b>78</b>	<b>130</b>	<b>-40.0%</b>	<b>358</b>	<b>585</b>	<b>-38.8%</b>
<b>Maserati Passenger Car</b>	<b>23</b>	<b>49</b>	<b>-53.1%</b>	<b>132</b>	<b>243</b>	<b>-45.7%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	23	49	-53.1%	132	243	-45.7%
<b>Maserati Light Truck</b>	<b>55</b>	<b>81</b>	<b>-32.1%</b>	<b>226</b>	<b>342</b>	<b>-33.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	55	81	-32.1%	226	342	-33.9%
<b>Mazda LIGHT VEHICLE TOTAL</b>	<b>16,139</b>	<b>15,003</b>	<b>7.6%</b>	<b>57,773</b>	<b>66,420</b>	<b>-13.0%</b>
<b>Mazda Passenger Car</b>	<b>3,225</b>	<b>4,403</b>	<b>-26.8%</b>	<b>14,334</b>	<b>23,452</b>	<b>-38.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%

Mexican Built	541	0	0.0%	3,728	7,190	-48.2%
Offshore Built	2,684	4,403	-39.0%	10,606	16,262	-34.8%
<b>Mazda Light Truck</b>	<b>12,914</b>	<b>10,600</b>	<b>21.8%</b>	<b>43,439</b>	<b>42,968</b>	<b>1.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	2,564	0	0.0%	9,017	0	0.0%
Offshore Built	10,350	10,600	-2.4%	34,422	42,968	-19.9%
<b>Mercedes-Benz/smart LIGHT VEHICLE</b>						
<b>TOTAL</b>	<b>9,674</b>	<b>11,956</b>	<b>-19.1%</b>	<b>35,397</b>	<b>46,090</b>	<b>-23.2%</b>
<b>Mercedes-Benz/smart Passenger Car</b>	<b>2,188</b>	<b>4,059</b>	<b>-46.1%</b>	<b>10,384</b>	<b>17,056</b>	<b>-39.1%</b>
<b>Mercedes-Benz Passenger Car</b>	<b>2,188</b>	<b>4,046</b>	<b>-45.9%</b>	<b>10,383</b>	<b>16,794</b>	<b>-38.2%</b>
Canadian Built Mercedes-Benz	0	0	0.0%	0	0	0.0%
USA Built Mercedes-Benz	788	974	-19.1%	2,706	4,582	-40.9%
Mexican Built Mercedes-Benz	162	674	-76.0%	1,432	1,020	40.4%
Offshore Built Mercedes-Benz	1,238	2,398	-48.4%	6,245	11,192	-44.2%
<b>smart Passenger Car</b>	<b>0</b>	<b>13</b>	<b>-100.0%</b>	<b>1</b>	<b>262</b>	<b>-99.6%</b>
Canadian Built smart	0	0	0.0%	0	0	0.0%
USA Built smart	0	0	0.0%	0	0	0.0%
Mexican Built smart	0	0	0.0%	0	0	0.0%
Offshore Built smart	0	13	-100.0%	1	262	-99.6%
<b>Mercedes-Benz/smart Light Truck</b>	<b>7,486</b>	<b>7,897</b>	<b>-5.2%</b>	<b>25,013</b>	<b>29,034</b>	<b>-13.8%</b>
<b>Mercedes-Benz Light Truck</b>	<b>7,486</b>	<b>7,897</b>	<b>-5.2%</b>	<b>25,013</b>	<b>29,034</b>	<b>-13.8%</b>
Canadian Built Mercedes-Benz	0	0	0.0%	0	0	0.0%
USA Built Mercedes-Benz	2,546	2,504	1.7%	8,254	7,643	8.0%
Mexican Built Mercedes-Benz	702	0	0.0%	954	0	0.0%
Offshore Built Mercedes-Benz	4,238	5,393	-21.4%	15,805	21,391	-26.1%
<b>smart Light Truck</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built smart	0	0	0.0%	0	0	0.0%
USA Built smart	0	0	0.0%	0	0	0.0%
Mexican Built smart	0	0	0.0%	0	0	0.0%
Offshore Built smart	0	0	0.0%	0	0	0.0%
<b>Mitsubishi LIGHT VEHICLE TOTAL</b>	<b>3,594</b>	<b>5,358</b>	<b>-32.9%</b>	<b>16,092</b>	<b>25,535</b>	<b>-37.0%</b>
<b>Mitsubishi Passenger Car</b>	<b>215</b>	<b>366</b>	<b>-41.3%</b>	<b>1,198</b>	<b>2,270</b>	<b>-47.2%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	215	366	-41.3%	1,198	2,270	-47.2%
<b>Mitsubishi Light Truck</b>	<b>3,379</b>	<b>4,992</b>	<b>-32.3%</b>	<b>14,894</b>	<b>23,265</b>	<b>-36.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	3,379	4,992	-32.3%	14,894	23,265	-36.0%
<b>Nissan/Infiniti LIGHT VEHICLE TOTAL</b>	<b>21,874</b>	<b>28,220</b>	<b>-22.5%</b>	<b>88,450</b>	<b>134,729</b>	<b>-34.3%</b>
<b>Nissan/Infiniti Passenger Car</b>	<b>2,859</b>	<b>4,590</b>	<b>-37.7%</b>	<b>15,622</b>	<b>26,645</b>	<b>-41.4%</b>

<b>Infiniti Passenger Car</b>	<b>262</b>	<b>453</b>	<b>-42.2%</b>	<b>1,310</b>	<b>2,449</b>	<b>-46.5%</b>
Canadian Built Infiniti	0	0	0.0%	0	0	0.0%
USA Built Infiniti	0	0	0.0%	0	0	0.0%
Mexican Built Infiniti	0	0	0.0%	0	0	0.0%
Offshore Built Infiniti	262	453	-42.2%	1,310	2,449	-46.5%
<b>Nissan Passenger Car</b>	<b>2,597</b>	<b>4,137</b>	<b>-37.2%</b>	<b>14,312</b>	<b>24,196</b>	<b>-40.8%</b>
Canadian Built Nissan	0	0	0.0%	0	0	0.0%
USA Built Nissan	620	1,367	-54.6%	3,801	7,194	-47.2%
Mexican Built Nissan	1,950	2,708	-28.0%	10,209	16,449	-37.9%
Offshore Built Nissan	27	62	-56.5%	302	553	-45.4%
<b>Nissan/Infiniti Light Truck</b>	<b>19,015</b>	<b>23,630</b>	<b>-19.5%</b>	<b>72,828</b>	<b>108,084</b>	<b>-32.6%</b>
<b>Infiniti Light Truck</b>	<b>1,303</b>	<b>1,788</b>	<b>-27.1%</b>	<b>4,473</b>	<b>8,525</b>	<b>-47.5%</b>
Canadian Built Infiniti	0	0	0.0%	0	0	0.0%
USA Built Infiniti	555	599	-7.3%	1,833	3,982	-54.0%
Mexican Built Infiniti	491	998	-50.8%	1,897	3,515	-46.0%
Offshore Built Infiniti	257	191	34.6%	743	1,028	-27.7%
<b>Nissan Light Truck</b>	<b>17,712</b>	<b>21,842</b>	<b>-18.9%</b>	<b>68,355</b>	<b>99,559</b>	<b>-31.3%</b>
Canadian Built Nissan	0	0	0.0%	0	0	0.0%
USA Built Nissan	9,726	12,950	-24.9%	40,005	62,256	-35.7%
Mexican Built Nissan	4,416	4,688	-5.8%	16,080	17,869	-10.0%
Offshore Built Nissan	3,570	4,204	-15.1%	12,270	19,434	-36.9%
<b>Porsche LIGHT VEHICLE TOTAL</b>	<b>2,005</b>	<b>2,229</b>	<b>-10.0%</b>	<b>7,402</b>	<b>9,025</b>	<b>-18.0%</b>
<b>Porsche Passenger Car</b>	<b>718</b>	<b>699</b>	<b>2.7%</b>	<b>2,577</b>	<b>2,409</b>	<b>7.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	718	699	2.7%	2,571	2,409	6.7%
<b>Porsche Light Truck</b>	<b>1,287</b>	<b>1,530</b>	<b>-15.9%</b>	<b>4,825</b>	<b>6,616</b>	<b>-27.1%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	1,287	1,530	-15.9%	4,820	6,616	-27.1%
<b>Subaru LIGHT VEHICLE TOTAL</b>	<b>16,412</b>	<b>15,476</b>	<b>6.0%</b>	<b>52,129</b>	<b>57,524</b>	<b>-9.4%</b>
<b>Subaru Passenger Car</b>	<b>2,724</b>	<b>3,243</b>	<b>-16.0%</b>	<b>10,281</b>	<b>14,170</b>	<b>-27.4%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	1,573	2,662	-40.9%	6,931	10,817	-35.9%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	1,151	581	98.1%	3,350	3,353	-0.1%
<b>Subaru Light Truck</b>	<b>13,688</b>	<b>12,233</b>	<b>11.9%</b>	<b>41,848</b>	<b>43,354</b>	<b>-3.5%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	4,072	4,328	-5.9%	13,418	15,111	-11.2%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	9,616	7,905	21.6%	28,430	28,243	0.7%
<b>Suzuki LIGHT VEHICLE TOTAL</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>

<b>Suzuki Passenger Car</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Suzuki Light Truck</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	0	0	0.0%	0	0	0.0%
<b>Toyota/Lexus LIGHT VEHICLE TOTAL</b>	<b>50,642</b>	<b>53,161</b>	<b>-4.7%</b>	<b>191,420</b>	<b>237,091</b>	<b>-19.3%</b>
<b>Toyota/Lexus Passenger Car</b>	<b>12,056</b>	<b>16,902</b>	<b>-28.7%</b>	<b>55,176</b>	<b>83,974</b>	<b>-34.3%</b>
<b>Lexus Passenger Car</b>	<b>770</b>	<b>1,005</b>	<b>-23.4%</b>	<b>3,042</b>	<b>4,974</b>	<b>-38.8%</b>
Canadian Built Lexus	0	0	0.0%	0	0	0.0%
USA Built Lexus	316	425	-25.6%	1,330	1,463	-9.1%
Mexican Built Lexus	0	0	0.0%	0	0	0.0%
Offshore Built Lexus	454	580	-21.7%	1,712	3,511	-51.2%
<b>Toyota Passenger Car</b>	<b>11,286</b>	<b>15,897</b>	<b>-29.0%</b>	<b>52,134</b>	<b>79,000</b>	<b>-34.0%</b>
Canadian Built Toyota	1	127	-99.2%	6	13,056	-100.0%
USA Built Toyota	7,854	10,631	-26.1%	35,356	38,034	-7.0%
Mexican Built Toyota	446	110	305.5%	2,124	384	453.1%
Offshore Built Toyota	2,985	5,029	-40.6%	14,648	27,526	-46.8%
<b>Toyota/Lexus Light Truck</b>	<b>38,586</b>	<b>36,259</b>	<b>6.4%</b>	<b>136,244</b>	<b>153,117</b>	<b>-11.0%</b>
<b>Lexus Light Truck</b>	<b>4,937</b>	<b>5,601</b>	<b>-11.9%</b>	<b>17,780</b>	<b>20,566</b>	<b>-13.5%</b>
Canadian Built Lexus	2,074	2,503	-17.1%	7,491	8,046	-6.9%
USA Built Lexus	0	0	0.0%	0	0	0.0%
Mexican Built Lexus	0	0	0.0%	0	0	0.0%
Offshore Built Lexus	2,863	3,098	-7.6%	10,289	12,520	-17.8%
<b>Toyota Light Truck</b>	<b>33,649</b>	<b>30,658</b>	<b>9.8%</b>	<b>118,464</b>	<b>132,551</b>	<b>-10.6%</b>
Canadian Built Toyota	16,028	15,775	1.6%	57,087	63,670	-10.3%
USA Built Toyota	12,921	11,529	12.1%	45,804	51,631	-11.3%
Mexican Built Toyota	79	0	0.0%	79	0	0.0%
Offshore Built Toyota	4,621	3,354	37.8%	15,494	17,250	-10.2%
<b>Volkswagen LIGHT VEHICLE TOTAL</b>	<b>12,284</b>	<b>16,991</b>	<b>-27.7%</b>	<b>49,830</b>	<b>69,153</b>	<b>-27.9%</b>
<b>Volkswagen Passenger Car</b>	<b>5,258</b>	<b>10,040</b>	<b>-47.6%</b>	<b>26,218</b>	<b>40,966</b>	<b>-36.0%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	473	102	363.7%	1,744	672	159.5%
Mexican Built	4,361	8,913	-51.1%	21,554	36,581	-41.1%
Offshore Built	424	1,025	-58.6%	2,920	3,713	-21.4%
<b>Volkswagen Light Truck</b>	<b>7,026</b>	<b>6,951</b>	<b>1.1%</b>	<b>23,612</b>	<b>28,187</b>	<b>-16.2%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	2,899	2,229	30.1%	9,370	8,911	5.2%
Mexican Built	4,127	4,719	-12.5%	14,240	19,249	-26.0%
Offshore Built	0	3	-100.0%	2	27	-92.6%

<b>Volvo LIGHT VEHICLE TOTAL</b>	<b>3,009</b>	<b>2,649</b>	<b>13.6%</b>	<b>9,213</b>	<b>10,155</b>	<b>-9.3%</b>
<b>Volvo Passenger Car</b>	<b>491</b>	<b>605</b>	<b>-18.8%</b>	<b>1,417</b>	<b>2,245</b>	<b>-36.9%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	227	212	7.1%	576	1,032	-44.2%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	264	393	-32.8%	841	1,213	-30.7%
<b>Volvo Light Truck</b>	<b>2,518</b>	<b>2,044</b>	<b>23.2%</b>	<b>7,796</b>	<b>7,910</b>	<b>-1.4%</b>
Canadian Built	0	0	0.0%	0	0	0.0%
USA Built	0	0	0.0%	0	0	0.0%
Mexican Built	0	0	0.0%	0	0	0.0%
Offshore Built	2,518	2,044	23.2%	7,796	7,910	-1.4%
<b>Total GAC Passenger Car</b>	<b>63,630</b>	<b>84,543</b>	<b>-24.7%</b>	<b>275,005</b>	<b>416,541</b>	<b>-34.0%</b>
<b>Total GAC Light Truck</b>	<b>173,996</b>	<b>174,676</b>	<b>-0.4%</b>	<b>625,762</b>	<b>730,046</b>	<b>-14.3%</b>
<b>Total GAC Light Vehicle</b>	<b>237,626</b>	<b>259,219</b>	<b>-8.3%</b>	<b>900,767</b>	<b>1,146,587</b>	<b>-21.4%</b>